



CORPORATE SOLUTION PLAN



Executive Summary



A Brief Summary About Our Corporate Solution Plan

This solution outlines a comprehensive corporate plan designed specifically for Big Corporation with estimated between 2000-10000 employees. Our aim is to provide access to our state-of-the-art multisport complex, promoting health, wellness, and team-building among employees. This partnership will enhance employee satisfaction, foster a positive work environment, and demonstrate employers commitment to employee well-being.



Our Corporate Service

Unlock the perks of our Corporate Solution Plan, exclusive access hours and priority booking, so you can enjoy worry-free playtime on our courts, anytime!"

CORPORATE FLEXI PACKAGE

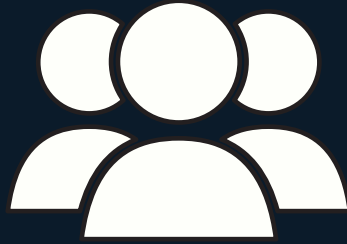
We will allocate specific time slots exclusively for employees to ensure they have convenient and dedicated access to our facilities. These reserved hours can be scheduled for early mornings, lunchtime, and evenings to accommodate various work schedules and personal preferences.

CORPORATE VITALITY PACKAGE

Employees will benefit from priority booking privileges for all our sports facilities, including badminton courts, futsal courts, and multisport courts. This priority access ensures that company's can easily book the facilities for regular use, for special corporate tournaments and team-building events.



CORPORATE **FLEXI** PACKAGE – FLOW



1

Employee booking for court and paid price after discount



UPTOWN SPORTS

2

Uptown Sports will submit monthly claim form to company



3

Company transfer the remaining payment to Uptown Sports



CORPORATE **FLEXI** PACKAGE

		NORMAL HOURLY PRICE			CORPORATE HOURLY PRICE (UP TO 10% OFF)		
		9AM - 5PM	5PM - 8PM	8PM - 1AM	9AM - 5PM	5PM - 8PM	8PM - 1AM
COURT TYPE	FIFA	RM180	RM180	RM240	RM162	RM162	RM216
	FUTSAL	RM80	RM100	RM120	RM72	RM90	RM108
	BADMINTON	RM20	RM22	RM25	RM18	RM20	RM23
	PING PONG	RM15	RM15	RM15	RM14	RM14	RM14

CORPORATE **FLEXI** PACKAGE BOOSTER PLAN OFFER

BOOSTER PLAN	DISCOUNT OFFERED	EMPLOYEE BENEFIT
NORMAL RATE (WITHOUT BOOSTER)	0% discount	Employee will not get any discount
FIRST 3 MONTH	Uptown Sports Offer Booster Discount 5% + Company pay *5% Discount	Employee will enjoy 10% discount
AFTER 3 MONTH AND BEYOND	Uptown Sports Booster Expired + Company pay *10% Discount	Employee will enjoy 10% discount

*Discount percentage may differ depends on company decision

COST PROJECTION FOR FLEXI PACKAGE

COURT TYPE	NORMAL HOURLY RATE		COMPANY SUBSIDIZE RATE			SUBSIDIZE COST PER MONTH (RM)		
	TIME	RATE (RM)	%	RATE (RM)	AMOUNT AFTER % (RM)	1500pax	3000pax	4500pax
BADMINTON	9am - 5pm	20	10	2	18	375	750	1,125
			15	3	17	562.50	1,125	1,687.50
			20	4	16	750	1,500	2,250
	5pm - 8pm	22	10	2.20	19.80	412.50	825	1,237.50
			15	3.30	18.70	618.75	1,237.50	1,856.25
			20	4.40	17.60	825	1,650	2,475
	8pm - 1am	25	10	2.50	22.50	468.75	937.50	1,406.25
			15	3.75	21.25	703.13	1,406.25	2,109.38
			20	5	20	937.5	1,875	2,812.50
PING PONG	9am - 1am	15	10	1.50	13.50	562.50	1,125	1,687.50
			15	2.25	12.75	843.75	1,687.50	2,531.25
			20	3	12	1,125	2,250	3,375

COST PROJECTION FOR FLEXI PACKAGE

COURT TYPE	NORMAL HOURLY RATE		COMPANY SUBSIDIZE RATE			SUBSIDIZE COST PER MONTH (RM)		
	TIME	RATE (RM)	%	RATE (RM)	AMOUNT AFTER % (RM)	1500pax	3000pax	4500pax
FIFA	9am - 8pm	180	10	18	162	1,125	2,250	3,375
			15	27	153	1,687.50	3,375	5,062.50
			20	36	144	2,250	4,500	6,750
	8pm - 1am	240	10	24	216	1,500	3,000	4,500
			15	36	204	2,250	4,500	6,750
			20	48	192	3,000	6,000	9,000
FUTSAL	9am - 5pm	80	10	8	72	500	1,000	1,500
			15	12	68	750	1,500	2,250
			20	16	64	1,000	2,000	3,000
	5pm - 8pm	100	10	10	90	625	1,250	1,875
			15	15	85	937.50	1,875	2,812.50
			20	20	80	1,250	2,500	3,750
	8pm - 1am	120	10	12	108	750	1,500	2,250
			15	18	102	1,125	2,250	3,375
			20	24	96	1,500	3,000	4,500

CORPORATE **VITALITY** PACKAGE – FLOW



1

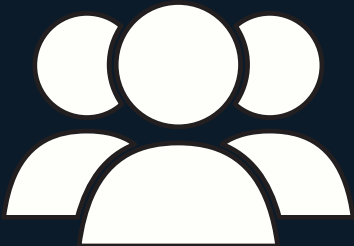
The company makes monthly reservations using the **Vitality Package** at Uptown Sports and provides full payment.



UPTOWN SPORTS

2

Uptown Sports will prepare courts according to the time slots given by the company.



3

Employees arrive at Uptown Sports during their reserved time slot and begin their play session.



CORPORATE **VITALITY** PACKAGE

SILVER PACKAGE

RM190/SLOT

- Maximum person/day : 25
- Subscription duration : 1 Day
- Entry Hours : 9am - 5pm
- Entry day : Monday - Friday
- Member can use 1 badminton court and 1 futsal court for duration of 2 hours.

Save up to **RM10** than normal price.

Gold Package

RM243/SLOT

- Maximum person/day : 35
- Subscription duration : 1 Day
- Entry Hours : 9am - 5pm
- Entry day : Monday - Friday
- Member can use 2 badminton court and 1 futsal court and 1 table pingpong for duration of 2 hours.

Save up to **RM27** than normal price.

Platinum Package

RM425/SLOT

- Maximum person/day : 60
- Subscription duration : 1 Day
- Entry Hours : 9am - 5pm
- Entry day : Monday - Friday
- Member can use 3 badminton court and 2 futsal court / 1 FIFA court and 2 table pingpong for duration of 2 hours.

Save up to **RM75** than normal price.

COST PROJECTION FOR VITALITY PACKAGE

PACKAGE TYPE	PACKAGE RATE		COST PER MONTH (RM)		
	TIME	RATE (RM)	500pax	1000pax	2500pax
SILVER	9am - 5pm	190	3,800	7,600	19,000
GOLD		243	3,471.43	6,942.86	17,357.14
PLATINUM		425	3,541.67	7,083.33	17,708.33

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COMPARISON

CORPORATE **FLEXI** PACKAGE

PROS

- Wider price range.
- Customizable booking.
- No max or minimum pax required.
- Can be book day or night.

CONS

- Higher-priced than the package.
- Open booking 1 week prior.
- Booking depends on courts availability.
- Limited slots for peak hour.

CORPORATE **VITALITY** PACKAGE

PROS

- Higher Discount offered.
- Can be booked 1 month prior.
- Prioritize booking for package subscription.
- Employees can enjoy leisure activities at no cost.

CONS

- Package is not customizable .
- Discounted price is fixed depends on package offered.
- Limited pax for each package.
- Only available at 9am – 5pm.

Corporate Benefits

▶ Discounted Rates

We will offer significant discounts on all facility bookings for employees, making our sports complex accessible and affordable. These subsidized rates are designed to encourage frequent use and participation in various sports and wellness activities.

▶ Flexible Payment Options

To streamline the payment process, we propose implementing flexible payment options such as monthly billing directly to Corporation. Additionally, we have several payment methods, such as online transfer, debit or credit card and payment using qr code.

▶ Branding Opportunities

Company's will have the opportunity to brand specific areas within our complex, showcasing the company's commitment to employee wellness. Corporate signage and branding at events hosted at our facility will further reinforce employers dedication to fostering a healthy and active workforce.



EMPLOYEE BENEFITS

PACKAGE OFFERED	DETAILS	EMPLOYEE BENEFITS
CORPORATE FLEXI PACKAGE	Up to 10% Discount will be offered to employee	Employee will enjoy up to 10% discounted price.
CORPORATE VITALITY PACKAGE	Uptown Sports will offer a discount of up to 15%, with the company covering all court costs.	Employees can enjoy leisure activities at no cost

Thank You

For considering our proposal

We are excited about the opportunity to work together and are here to answer any questions you may have

Telephone

+6013-920 8880

Address

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Bandar Baru Bangi, Selangor Darul Ehsan

